

## JOB DESCRIPTION

Job title	Director
Location	Station Road, Cambridge
Department	Private Clients
Line manager job title	Partner

## **Overview**

This important role provides high level technical knowledge of the income and capital taxes planning issues facing PEM's clients.

The role works alongside partners to deliver the strategic goals of the private client team, as well as networking both internally and externally to help grow the private client base and develop and market the tax department in general.

## Key accountabilities

- Confidently build strong relationships with a broad portfolio of tax clients, including entrepreneurs, high net worth individuals, families, trustees and private business owners.
- Identify opportunities and solve complex commercial and tax problems.
- A trusted expert leading on the delivery of technically complex tax consulting, restructuring and advisory projects, ensuring that the firm continues to offer an elite service.
- Prepare and review complex advice and present clear recommendations to clients.
- A key member of the firm's private client leadership team, working closely with the partners on private client strategy and initiatives.
- A great people manager who enjoys mentoring and coaching their team and genuinely makes time to support and develop the team so that they can reach their full potential.
- Highly commercial, with the drive to contribute towards the firm's overall growth.
- Engage in market initiatives, building and maintaining a good network of contacts to aid business development.

## **Person Specification**

- Appropriately qualified with a good level of experience working within a busy tax environment.
- Strong technical knowledge of income and capital taxes planning issues.
- Importantly, we are looking for the right person and the role can be flexible and built around the candidate's strengths to create a fulfilling and engaging role.
- Digitally astute, and willing and able to embrace new technology.